

4-1-1 -

<b>MY ANNUAL GOALS:</b>			
Job	Business	Personal Financial	Personal
-Sell 34 Homes	-Create Systems to support transactions -Spend 80% of time in 20% that matters	-\$295,000 -Hire CPA -Create Sub S Corp \$74k in pretax SEP	-Take 4 weeks off -Lose 20 lbs -Miracle Morning -Read 12 Biz Books
<b>MY MONTHLY GOALS:</b>			
Job	Business	Personal Financial	Personal
-4 Open Houses -Take 1 FSBO/EXP Listing	-Create OpenHouse System -Find and Practice Scripts -Develop 8 by 8 and 12 direct for Open Houses -Develop 8 by 8/36 touch SOI -Go To Millionaire Agent Mindset Series	-Find Sub S specialist -Interview CPA's -Open SEP -Bring in \$25k -Set Up Automation	-Schedule time off -Get Personal Trainer -Buy Miracle Morning -Read MREA
<b>MY WEEKLY GOALS:</b>			
Job	Business	Personal Financial	Personal
-Practice Scripts Door Knock, Follow Up, Circle Prospect, SOI -Schedule Open house -Door knock around open -Follow up with last weekend's Open leads -Contact 25 SOI -Call 100 circle prospect -add 10 to SOI -attend 3 appointments -get 2 listing signed -pend 2 home -close 1 home	-develop 8 by 8 for Opens -develop 8 by 8 for SOI -get 4-1-1 done by Sunday evening and Must Do's into schedule before work Monday. -Mastermind Open House system with expert or google	-Ask for attorney referrals or CPA's on Sub S advice -Meet with Financial Advisors -Read Simple Path to Wealth to learn about doing own SEP through Vanguard or similar <a href="https://www.iwillteachyoutoberich.com/automate-your-personal-finances/">https://www.iwillteachyoutoberich.com/automate-your-personal-finances/</a> set up automation -bring in \$6,250	-Call gyms to get prices on personal trainers. -Order Miracle morning on Amazon or get from library -Read first chapter in Millionaire Real Estate Agent(MREA) -Take one long weekend off